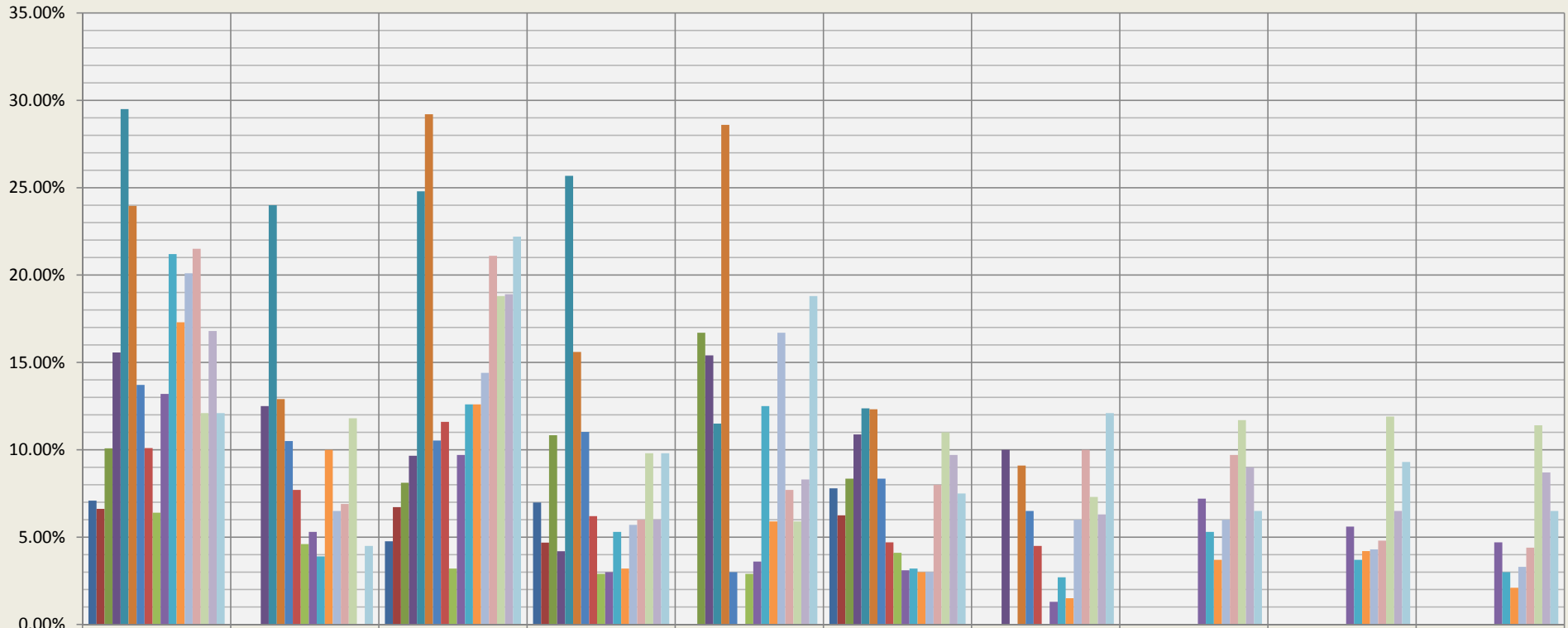


Contract in 5 Days or Less: Small Houses

Sales through MLS System Only: Excluding New Construction



	Boulder	Gunbarrel	Louisville	Lafayette	Superior	Longmont	Erie	Arvada	Broomfield	Westminster
■ 1995	7.1%		4.8%	7.0%		7.8%				
■ 1996	6.6%		6.7%	4.7%		6.3%				
■ 1997	10.1%	0.0%	8.1%	10.8%	16.7%	8.4%	0.0%			
■ 1998	15.6%	12.5%	9.7%	4.2%	15.4%	10.9%	10.0%			
■ 1999	29.5%	24.0%	24.8%	25.7%	11.5%	12.4%	0.0%			
■ 2000	24.0%	12.9%	29.2%	15.6%	28.6%	12.3%	9.1%			
■ 2001	13.7%	10.5%	10.5%	11.0%	3.0%	8.4%	6.5%			
■ 2002	10.1%	7.7%	11.6%	6.2%	0.0%	4.7%	4.5%			
■ 2003	6.4%	4.6%	3.2%	2.9%	2.9%	4.1%	0.0%			
■ 2004	13.2%	5.3%	9.7%	3.0%	3.6%	3.1%	1.3%	7.2%	5.6%	4.7%
■ 2005	21.2%	3.9%	12.6%	5.3%	12.5%	3.2%	2.7%	5.3%	3.7%	3.0%
■ 2006	17.3%	10.0%	12.6%	3.2%	5.9%	3.0%	1.5%	3.7%	4.2%	2.1%
■ 2007	20.1%	6.5%	14.4%	5.7%	16.7%	3.0%	6.0%	6.0%	4.3%	3.3%
■ 2008	21.5%	6.9%	21.1%	6.0%	7.7%	8.0%	10.0%	9.7%	4.8%	4.4%
■ 2009	12.1%	11.8%	18.8%	9.8%	5.9%	11.0%	7.3%	11.7%	11.9%	11.4%
■ 2010	16.8%	0.0%	18.9%	6.0%	8.3%	9.7%	6.3%	9.0%	6.5%	8.7%
■ 2011	12.1%	4.5%	22.2%	9.8%	18.8%	7.5%	12.1%	6.5%	9.3%	6.5%